

# Leonard Wood Institute Announces

## Funding Availability



The Leonard Wood Institute (LWI) is seeking applications from qualified, Missouri-based small businesses that are in need of funding for particular types of research and development (R&D) activities. LWI will accept applications under this program through 5:00 p.m. CDT, Monday, May 13, 2009.

The purpose of this funding, through LWI's "Phase 0" Early Stage Business Research and Development Program, is to increase the number of small, technology-producing businesses that can submit high-quality Phase I Small Business Innovation Research (SBIR) or Small Business Technology Transfer (STTR) federal funding proposals and to improve the potential for these companies to receive federal awards.

LWI's "Phase 0" Program is not an official part of the federal government's SBIR or STTR programs and it is not a federally required step. The "Phase 0" program is also not associated with the Missouri Technology Incentive Program (MoTIP) For Small Business, which is sponsored by the Missouri Technology Corporation (MTC), in partnership with the Missouri Small Business and Technology Development Centers (MO SBTDC). Programs similar to LWI's "Phase 0" and MoTIP, however, have been shown to greatly improve the rate of Phase I award among participating companies.

Funding available through the LWI "Phase 0" program may be used to perform applied R&D work designed to provide proof of concept development and testing, which is sometimes referred to as translation research, and other specified research and development activities, including market validation, that will result in the submission of competitive Phase I SBIR or STTR federal funding proposals to the Department of Defense (DoD) or any other SBIR/STTR participating agency in technology areas of interest to the U.S. Army and LWI, as detailed in LWI's Request for Proposals (RFP).

LWI intends to award approximately \$500,000 in R&D funding to successful applicants through sub-awards for projects to be initiated and completed during in 2008 and 2009. Research funding was made available to LWI through a Cooperative Agreement (W911NF-07-2-0062) with the U.S. Army Research Laboratory and is intended to produce useful technologies for the U.S. Army that have good potential for commercialization. There is no set limit on the amount of funding available per applicant, but LWI expects that most approved applications will be in the \$2,500-\$50,000 range. In the 2007-2008 program cycle, LWI funded nine (9) Phase 0 awards totaling approximately \$382,000, or an average award of about \$43,000. Several of the awardees have submitted or will submit Phase I proposals to one or more federal agencies.

LWI's RFP contains "Phase 0" application procedures and may be found by following the link **2009-2009 Phase 0**. Please contact Larry Lee at 816.235.6429 ([leela@umkc.edu](mailto:leela@umkc.edu)) or Denise Fields 816.235.6430 ([fieldsdm@umkc.edu](mailto:fieldsdm@umkc.edu)) for further information.